

Delivered Prices (unless pick-up price is specified).

Section A - Liquid Magnesium Chloride and 50% Distiller Soluble "Ice B Gone I/Magic-O" or Equal Delivered

NO BIDDERS

TOWN	Est. Yearly VOLUME in GALLONS	Apalachee, LLC Price Per GALLON	Apalachee, LLC Totals	Champion Salt Price Per GALLON	Champion Salt Totals	D. Condron	Eastern Minerals Price Per GALLON	Eastern Minerals Totals	J. Donovan	Morton Salt Price Per Gallon	Morton Salt Totals
Lenox	2,000	No Bid		No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
Pittsfield	1,500	No Bid		No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
Central County Total	3,500	No Bid		No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
Monterey	8,000	No Bid		No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
South County Total	8,000	No Bid		No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
County Total	11,500										

Section A - Mixed with Sodium Chloride Crushed Rock Salt and Delivered

CHAMPION SALT - APPARENT LOW BIDDER

TOWN	Est. Yearly VOLUME in TONS	Apalachee, LLC Price Per TONS	Apalachee, LLC Totals	Champion Salt Price Per TONS	Champion Salt Totals	D. Condron	Eastern Minerals Price Per TONS	Eastern Minerals Totals	J. Donovan	Morton Salt Price Per TON	Morton Salt Totals
Clarksburg	750	\$77.75	\$58,312.50	\$73.77	\$55,327.50	REJECTED	\$77.00	\$57,750.00	Non Responsive	No Bid	No Bid
Cheshire	1,500	\$77.75	\$116,625.00	\$73.77	\$110,655.00	REJECTED	\$74.00	\$111,000.00	Non Responsive	No Bid	No Bid
New Ashford	220	\$77.75	\$17,105.00	\$73.77	\$16,229.40	REJECTED	\$75.00	\$16,500.00	Non Responsive	No Bid	No Bid
North County Totals	2,470		\$192,042.50		\$182,211.90	REJECTED		\$185,250.00	Non Responsive	No Bid	No Bid
Windsor	400	\$77.75	\$31,100.00	\$73.77	\$29,508.00	REJECTED	\$77.00	\$30,800.00	Non Responsive	No Bid	No Bid
Central County Totals	400		\$31,100.00		\$29,508.00	REJECTED		\$30,800.00	Non Responsive	No Bid	No Bid
Monterey	700	\$77.75	\$54,425.00	\$73.77	\$51,639.00	REJECTED	\$75.50	\$52,850.00	Non Responsive	No Bid	No Bid
Mt. Washington	200	\$77.75	\$15,550.00	\$73.77	\$14,754.00	REJECTED	\$75.50	\$15,100.00	Non Responsive	No Bid	No Bid
New Marlborough	2,100	\$77.75	\$163,275.00	\$73.77	\$154,917.00	REJECTED	\$75.00	\$157,500.00	Non Responsive	No Bid	No Bid
Tyringham	700	\$77.75	\$54,425.00	\$73.77	\$51,639.00	REJECTED	\$71.90	\$50,330.00	Non Responsive	No Bid	No Bid
South County Total	3,700		\$287,675.00		\$272,949.00	REJECTED		\$275,780.00	Non Responsive	No Bid	No Bid
County Total	6,570		\$510,817.50		\$484,668.90			\$491,830.00			

Section B - Liquid Magnesium Chloride and 20% Molasses "Ice B Gone II" or Equa

NO BIDDERS

Town	Est. Yearly VOLUME in GALLONS	Apalachee, LLC Price Per GALLON	Apalachee, LLC Totals	Champion Salt Price Per GALLON	Champion Salt Totals	D. Condron	Eastern Minerals Price Per GALLON	Eastern Minerals Totals	J. Donovan	Morton Salt Price Per GALLON	Morton Salt Totals
West Stockbridge	8,000	No Bid	No Bid	No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
County Total	8,000										

Section B - Mixed with Sodium Chloride Crushed Rock Salt and Delivered

MORTON SALT- APPARENT LOW BIDDER

Town	Est. Yearly VOLUME in TONS	Apalachee, LLC Price Per TONS	Apalachee, LLC Totals	Champion Salt Price Per TONS	Champion Salt Totals	D. Condron	Eastern Minerals Price Per TONS	Eastern Minerals Totals	J. Donovan	Morton Salt Price Per TON	Morton Salt Totals
Richmond	1,000	\$76.65	\$76,650.00	\$73.77	\$73,770.00	REJECTED	\$75.00	\$75,000.00	Non Responsive	\$66.20	\$66,200.00
Windsor	1,000	\$76.65	\$76,650.00	\$73.77	\$73,770.00	REJECTED	\$77.00	\$77,000.00	Non Responsive	\$69.80	\$69,800.00
Central County Totals	2,000		\$153,300.00		\$147,540.00	REJECTED		\$152,000.00	Non Responsive		136,000.00
Egremont	500	\$76.65	\$38,325.00	\$73.77	\$36,885.00	REJECTED	\$73.00	\$36,500.00	Non Responsive	\$66.20	\$33,100.00
West Stockbridge	200	\$76.65	\$15,330.00	\$73.77	\$14,754.00	REJECTED	\$71.50	\$14,300.00	Non Responsive	\$64.95	\$12,990.00
South County Totals	700		\$53,655.00		\$51,639.00	REJECTED		\$50,800.00	Non Responsive		46,090.00
County Totals	2,700		\$206,955.00		\$199,179.00			\$202,800.00			182,090.00

Section C - Liquid Calcium (60%) with Organic Based Performance Enhancer (40%) "Safe Melt" or Equal

NO BIDDERS

Town	Est. Yearly VOLUME in GALLONS	Apalachee, LLC Price Per GALLON	Apalachee, LLC Totals	Champion Salt Price Per GALLON	Champion Salt Totals	D. Condron	Eastern Minerals Price Per GALLON	Eastern Minerals Totals	J. Donovan	Morton Salt Price Per GALLON	Morton Salt Totals
Adams	5,500	No Bid	No Bid	No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
North County Total	5,500	No Bid	No Bid	No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
Monterey	1,500	No Bid	No Bid	No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
South County Total	1,500	No Bid	No Bid	No Bid	No Bid	REJECTED	No Bid	No Bid	Non Responsive	No Bid	No Bid
County Total	7,000										

Section C - Mixed with Sodium Chloride Crushed Rock Salt and Delivered

CHAMPION- APPARENT LOW BIDDER

Town	Est. Yearly VOLUME in TONS	Apalachee, LLC Price Per TONS	Apalachee, LLC Totals	Champion Salt Price Per TONS	Champion Salt Totals	D. Condron	Eastern Minerals Price Per TONS	Eastern Minerals Totals	J. Donovan	Morton Salt Price Per TON	Morton Salt Totals
Florida	1,000	\$78.95	\$78,950.00	\$73.77	\$73,770.00	REJECTED	\$75.50	\$75,500.00	Non Responsive	No Bid	No Bid
North County Total	1,000		\$78,950.00		\$73,770.00	REJECTED	\$75.50	\$75,500.00	Non Responsive	No Bid	No Bid
Mt. Washington	400	\$76.65	\$30,660.00	\$73.77	\$29,508.00	REJECTED	\$75.50	\$30,200.00	Non Responsive	No Bid	No Bid
South County Total	400		\$30,660.00		\$29,508.00	REJECTED	\$75.50	\$30,200.00	Non Responsive	No Bid	No Bid
County Total	1,400		\$109,610.00		\$103,278.00			\$105,700.00			

BRGPP Bid Results
FY21-12-Winter Sand
Tuesday July 7, 2020

Bidder	Bid Signature Form	Material's Certification Form	Non-Collusion Form	State Tax Compliance Form	Bid Bond
Apalachee LLC	Yes	Yes	Yes	Yes	Yes
Champion Salt	Yes	Yes	Yes	Yes	No
Eastern Minerals	Yes	Yes	Yes	Yes	No
Morton Salt	Yes	Yes	Yes	Yes	No
D.Condron Construction Inc	REJECTED	REJECTED	REJECTED	REJECTED	REJECTED
J.Donovan & Sons	Yes	Yes	Yes	Yes	No

Note: For the bid pricing on the various items please see bidding results on tab 2

Official Bid Summary Results July 11, 2020 @ 8:50 PM - RS