

FY23-13 Treated Winter Salt

Bidder	Bid Signature Page	Product Certification Form	Tax Compliance Form	Non-Collusion Form	Bid Bond	Addendum 1
Apalachee, LLC	Yes	Yes	Yes	Yes	Yes	Yes
Cargill, Inc.	Yes	Yes	Yes	Yes	Yes	Yes
Eastern Minerals, Inc.	Yes	Yes	Yes	Yes	Yes	Yes
Innovative Municipal Products, Inc.	Yes	Yes	Yes	Yes	Yes	Yes
Morton Salt, Inc.	Yes	Yes	Yes	Yes	Yes	Yes

Section 1.1 50% Magnesium Chloride and 50% Distiller Soluble; Delivered as a Liquid			
South County			
Bidder	Estimated Gallons	Bid Price	Bid Total
Apalachee, LLC	5,000.00	No Bid	No Bid
Cargill, Inc.	5,000.00	No Bid	No Bid
Eastern Minerals, Inc.	5,000.00	No Bid	No Bid
Innovative Municipal Products, Inc.	5,000.00	No Bid	No Bid
Morton Salt, Inc.	5,000.00	No Bid	No Bid

Section 1.2 50% Magnesium Chloride and 50% Distiller Soluble; Mixed with Crushed Rock Salt and Delivered						
North County			Central County			
Bidder	Estimated Tons	Bid Price	Bid Total	Estimated Tons	Bid Price	Bid Total
Apalachee, LLC	1,200.00	\$ 98.00	\$ 117,600.00	1,250.00	\$ 95.00	\$ 118,750.00
Cargill, Inc.	1,200.00	\$ 109.46	\$ 131,352.00	1,250.00	\$ 109.46	\$ 136,825.00
Eastern Minerals, Inc.	1,200.00	\$ 122.50	\$ 147,000.00	1,250.00	\$ 122.50	\$ 153,125.00
Innovative Municipal Products, Inc.	1,200.00	No Bid	No Bid	1,250.00	No Bid	No Bid
Morton Salt, Inc.	1,200.00	No Bid	No Bid	1,250.00	No Bid	No Bid

Section 2.1 80% Liquid Magnesium Chloride and 20% Molasses; Delivered as a Liquid						
Central			South County			
Bidder	Estimated Gallons	Bid Price	Bid Total	Estimated Gallons	Bid Price	Bid Total
Apalachee, LLC	3,000.00	No Bid	No Bid	8,700.00	No Bid	No Bid
Cargill, Inc.	3,000.00	No Bid	No Bid	8,700.00	No Bid	No Bid
Eastern Minerals, Inc.	3,000.00	No Bid	No Bid	8,700.00	No Bid	No Bid
Innovative Municipal Products, Inc.	3,000.00	\$ 1.38	\$ 4,140.00	8,700.00	\$ 1.38	\$ 12,006.00
Morton Salt, Inc.	3,000.00	No Bid	No Bid	8,700.00	No Bid	No Bid

Section 2.2 80% Liquid Magnesium Chloride and 20% Molasses; Mixed with Crushed Rock Salt and Delivered									
North County			Central County			South County			
Bidder	Estimated Tons	Bid Price	Bid Total	Estimated Tons	Bid Price	Bid Total	Estimated Tons	Bid Price	Bid Total
Apalachee, LLC	1,350.00	\$ 98.00	\$ 132,300.00	1,550.00	\$ 95.00	\$ 147,250.00	2,400.00	\$ 95.00	\$ 228,000.00
Cargill, Inc.	1,350.00	No Bid	No Bid	1,550.00	No Bid	No Bid	2,400.00	No Bid	No Bid
Eastern Minerals, Inc.	1,350.00	No Bid	No Bid	1,550.00	No Bid	No Bid	2,400.00	No Bid	No Bid
Innovative Municipal Products, Inc.	1,350.00	No Bid	No Bid	1,550.00	No Bid	No Bid	2,400.00	No Bid	No Bid
Morton Salt, Inc.	1,350.00	No Bid	No Bid	1,550.00	No Bid	No Bid	2,400.00	No Bid	No Bid

Section 3.1 Liquid Calcium and 40% Organic Based Performance Enhancer; Delivered as a Liquid									
North County			Central County			South County			
Bidder	Estimated Tons	Bid Price	Bid Total	Estimated Tons	Bid Price	Bid Total	Estimated Tons	Bid Price	Bid Total
Apalachee, LLC	5,500.00	No Bid	No Bid	10,000.00	No Bid	No Bid	1,500.00	No Bid	No Bid
Cargill, Inc.	5,500.00	No Bid	No Bid	10,000.00	No Bid	No Bid	2,400.00	No Bid	No Bid
Eastern Minerals, Inc.	5,500.00	No Bid	No Bid	10,000.00	No Bid	No Bid	2,400.00	No Bid	No Bid
Innovative Municipal Products, Inc.	5,500.00	\$ 1.42	\$ 7,810.00	10,000.00	\$ 1.42	\$ 14,200.00	2,400.00	\$ 1.42	\$ 3,408.00
Morton Salt, Inc.	5,500.00	No Bid	No Bid	10,000.00	No Bid	No Bid	2,400.00	No Bid	No Bid

Section 3.2 60% Liquid Calcium and 40% Organic based Performance Enhancer; Mixed with Crushed Rock Salt and Delivered						
Central County			South County			
Bidder	Estimated Tons	Bid Price	Bid Total	Estimated Tons	Bid Price	Bid Total
Apalachee, LLC	50.00	\$ 103.00	\$ 5,150.00	800.00	\$ 103.00	\$ 82,400.00
Cargill, Inc.	50.00	No Bid	No Bid	800.00	No Bid	No Bid
Eastern Minerals, Inc.	50.00	No Bid	No Bid	800.00	No Bid	No Bid
Innovative Municipal Products, Inc.	50.00	No Bid	No Bid	800.00	No Bid	No Bid
Morton Salt, Inc.	50.00	No Bid	No Bid	800.00	No Bid	No Bid